



The Vall d'Hebron Research Institute (VHIR) is a public sector institution that promotes and develops the research, innovation and biosanitary teaching of the Vall d'Hebron University Hospital. Through the excellence of our research, we identify and apply new solutions to the health problems of society and we contribute to spread them around the world.



In April 2015, the **Vall d'Hebron Research Institute (VHIR)** obtained the recognition of the European Commission **HR Excellence**.

This recognition proves that VHIR endorses the general principles of the **European Charter for Researchers and a Code of Conduct for the Recruitment of Researchers (Charter & Code)**.

Thus, there are no restrictions of gender, national origin, race, religion, sexual orientation or age and **candidates with disabilities are strongly encouraged to apply.**

Business Development Project Manager

Business Development Direction

VHIR offers a vacant position for a Business Development Project Manager in order to foster and consolidate new potential collaborations, which may generate new business opportunities such as new collaborative research and/or innovation projects, contract research services or innovative strategic collaborations, beyond others.

We are currently looking for a person to support and manage the preparation and follow-up of the promotion activities.

JOB DESCRIPTION

Education and qualifications:

- Required:
 - University degree in Health Sciences
- Preferred:
 - PhD in Health Sciences
 - Master in Marketing or Management and Business Administration

Experience and knowledge:

- Minimum +2 years of work experience in a similar position.
- Excellent written and oral communication in Catalan, Spanish and English.
- Personal skills: well-organized, proactive, results oriented professional with close attention to detail and with the ability to work under tight deadlines. Team player with excellent interpersonal skills.
- Previous experience/knowledge on the sector and/or Research Centres will be highly considered

Main responsibilities and duties:

- Support in the conceptualization of the strategic processes of the Business Development Direction
- Detection and promotion of business opportunities
- Forecasting, planning and execution of projects and business opportunities
- Support in corresponding negotiations with companies and partners
- Collaboration in the awareness activities among the research community of Vall d'Hebron
- Participation in events and networking within the sector and area of specialty
- Coordination of promotion activities

Labour conditions:

- Contract type: permanent contract linked to project: ITEMAS platform PT20/00151
- Full-time position (40h/week)
- Annual Gross salary: € 26,000-35,000 depending on previous experience
- Starting date: immediate



How to apply:

Applicants should submit a full Curriculum Vitae and a cover letter with the reference “*Business Development Manager*” to the following emailaddress: seleccio@vhir.org